

BMC Partners

„We create and enhance Value of Businesses and Organisations.“

BUSINESS AND MANAGEMENT CONSULTING (BMC)

SERVICE OFFER 2019

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Enquiries:

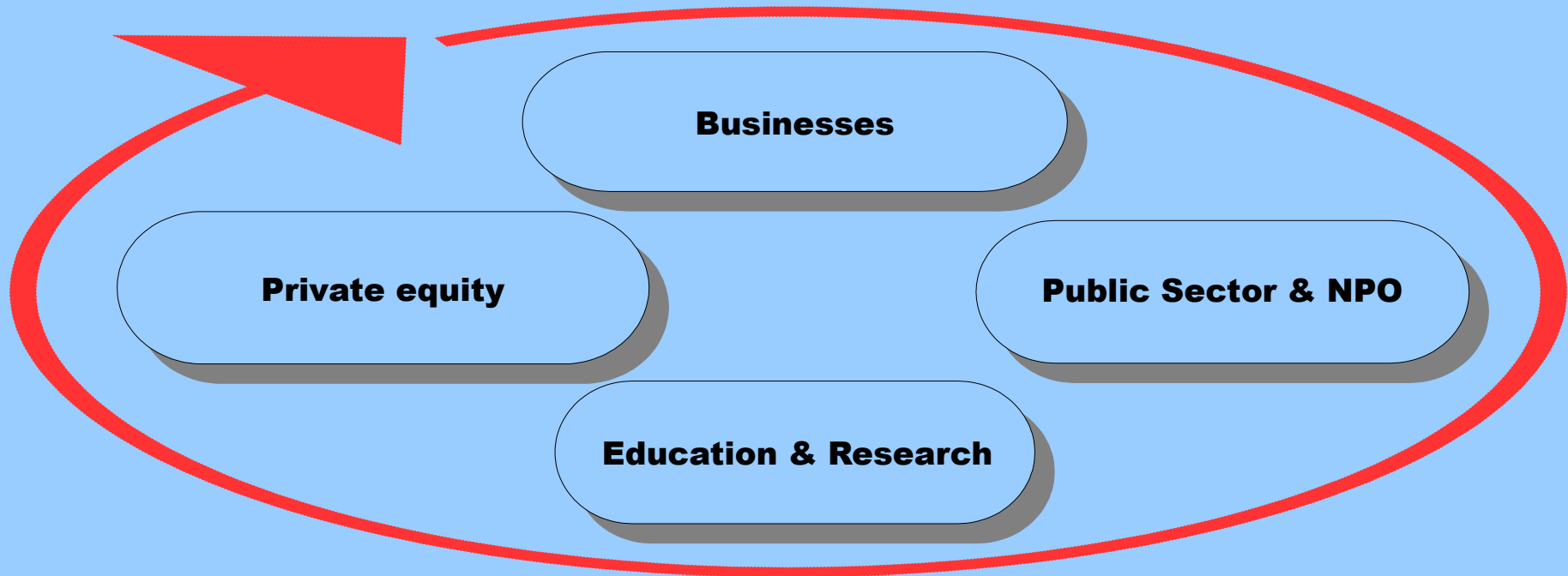
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Order Form & Price List:

<http://www.bmcp.cz/content/cenik-objednavky.pdf>



WE ARE PROUD TO SERVE



- **Businesses including large corporations and SMEs with focus on Family Businesses**
- **Private Equity, Business Owners & Investors**
- **Public Sector, Government & Nonprofit Organizations**
- **Education, Research & Academic Institutions**



BMC PRODUCT MIX

Consulting

Education & Training

Financial Management & Financial Analysis

Corporate Management

Appraisal and Valuation

Corporate and Business Strategy

Corporate, Organizational and Business Performance

Investment Appraisal

Analysis & Design of Organizational Structures

Investment Consulting

Investment Management

Complex Cost Management

Project Management

Management Accounting & Controlling

Performance and Value Management



BMC – PRODUCT/SERVICE LINES

- 1) Corporate Management (CM)** Assessment of a structure and framework of comprehensive Corporate/Business Strategy (**CBS**)
- 2) Financial Management (FM) & Financial Analysis** (international/local and consolidated) Preparation, reconciliation and analysis, presentation of true and fair Financial Statements and relevant Financial Ratios (operational, financial and investment) together with vertical and horizontal/trend analysis. A presentation of recommendations and development of efficient Management Statements and Financial Reports that meet company needs and objectives.
- 3) Performance and Value Management (PVM)** Identification of relevant and structured Key Performance Indicators (**KPIs**) with respect to the Management by Objectives (**MBO**), Enterprise Value (**EV**) and Corporate/Business Strategy (**CBS**).
- 4) Management Accounting (MA) & Controlling** Development of methodology for management accounting leading to maximization of EV including Management and Business Reporting (**MBR**) in interaction with organizational ICT systems (ERP-FIS, complex **MIS**). Drafting of effective Planning, Control/ling, Decision-Making and Performance Appraisal & Management structures.
- 5) Traditional and Modern: Complex Cost Management (CMA)** Delivery of methods and systems together with a “Process Costs” structure and applications of Activity-based Costing/Management (**ABC/ABM**) including up to date Time-driven ABC (**TDABC**). Identification of “process design and process costs”, scenarios of operating and business **processes** and BPM together with lean management framework (“six sigma”, lean-six sigma” or other as applicable).
- 6) Project Management (PM)** Presentation of optional methods and systems including **Investment Management** and **Investment appraisal** (together with investment KPIs , PIs and relevant metrics, including DCF – NPV, PV, IRR, PI etc.).
- 7) Corporate, Organizational and Business Performance** Application of efficiency and value indicators and creation of Motivational Plans (motivations, responsibilities, authorities).
- 8) Corporate and Business Strategy (CBS)** Definition of key performance and success indicators (KPIs/KSIs) based on corporate targets and objectives. Inputs into current strategy to maximize **EV** in light of stakeholder’s preferences.
- 9) Appraisal and Valuation** Corporate/business Value (Firm-Company/Business Valuation - FBV) Application of Corporate (**CM**) and Financial (**FM**) management and Management Accounting (**MA**).
- 10) Analysis and Design of the “right and efficient “ Corporate, Organizational and Business Structures.** Transformation of traditional (administrative) organizational structures (TOS) to **process (and value added) organization** and designed structure (**POS**) supported by the process analysis and continuous process design, management and improvement.
- 11) Investment Consulting** including formulation of clients' investment strategies, selection of “right and efficient “ investment products and instruments, and creation of a balanced investment portfolio.

We can also:

- Review your Corporate Management system and its tools including Financial Management, Management Accounting Planing, Control, making Decisions and Performance Appraisal/Management) , Controlling and MIS and ERP solutions/Management reconciliation.
- Benchmark performance (and general Review) of your current suppliers and business partners in all items Product/Service mix offer... .



OUR PARTNERS & CUSTOMERS



For further information
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